

# MRO & INDUSTRIAL AUTOMATION

MARKET REPORT Q2 2026

EXCESS INVENTORY  
SOLUTIONS



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GLOBAL



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9

## MANUFACTURERS

- Allen-Bradley
- ABB
- Demang
- Eaton
- Fanuc Robotics
- Graco
- Harrington
- Mitsubishi
- Omron
- Phoenix Contact
- Schneider Electric
- Siemens
- 3M
- APEX
- Bosch
- Honeywell
- Philips
- Yazaki North America
- Bahco
- Klein Tools
- Weidmüller
- Emerson
- Stihl
- Black+Decker

## Top Products

- |   |                                |
|---|--------------------------------|
| • Chemicals & Solvents                  | • Motors & Motor Control       |
| • Circuit Breakers, Fuses, & Protection | • Pilot Devices                |
| • Communication & Networking            | • PLCs & HMIs                  |
| • Controls & Indicators                 | • Pneumatics                   |
| • Drives                                | • Robotics                     |
| • Electronic Components                 | • Safety Equipment             |
| • HVAC & Plumbing                       | • Sensors                      |
| • Hydraulics                            | • Servo Products               |
| • Industrial Supplies                   | • Switches                     |
| • Lighting                              | • Test & Measurement Equipment |
| • Mechanical Components                 | • Tools & Accessories          |

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ASC Global delivers cutting-edge industry insights and trends. The following sections provide valuable information gathered from research, expert insights from our team, and reliable sources in the industry.

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# Lead-Time Report

The following insights stem from thorough research of ASC Global's marketing team combined with the expertise of all our departments. The information is designed to provide guidance and should be approached as such.

ASC Global excels in supply chain strategies that effectively address market volatility. For a deeper understanding, kindly reach out to your Account Manager.

MRO Supplies

Industrial Automation

Pneumatic and Hydraulic Systems

HVAC Solutions

Safety Products

Electrical Control Equipment

## ◀ MRO Supplies ▶

Category	Estimated Lead Time (Weeks)	Pricing Trend	Key Influencing Factors
General MRO Consumables	4-12	Stable	Stable demand, improved logistics, balanced inventories across regions
Aviation MRO Parts	20-60+	Increasing	Demand exceeding capacity, material shortages, certification bottlenecks, logistics delays
Electronic MRO Components (from factory)	26-52+	Increasing	Semiconductor capacity constraints, AI demand, allocation models, wafer shortages
Electronic MRO Components (open market)	1-12	Volatile	Broker availability, excess inventory pockets, risk premiums, authenticity concerns

The MRO supplies industry in Q1 2026 prioritized uptime, cost control, and supply assurance, with buyers focusing on PPE, cutting tools, bearings, lubricants, and electrical components. Suppliers such as Grainger, Fastenal, MSC Industrial, Siemens, and Schneider Electric supported operations through digital procurement, vendor consolidation, and inventory programs addressing lead-time variability and procurement risk.

## Industrial Automation

Equipment Type	Estimated Lead Time (Weeks)	Pricing Trend	Key Influencing Factors
Industrial Robots	24-48	Stable to Decreasing	Automation demand strong, OEM capacity expanding, supply chains stabilizing
Programmable Logic Controllers (PLCs)	18-32	Decreasing	Semiconductor supply improving, reduced allocation, industrial demand normalizing globally
Human-Machine Interfaces (HMIs)	20-36	Stable to Decreasing	Display and processor supply stabilizing, backlog clearing, demand moderating
Industrial Sensors	16-28	Stable	Analog chip recovery ongoing, specialty sensors constrained, sourcing diversification increasing
Drives (Electromechanical)	28-44	Stable	Power semiconductor supply tight, electrification demand rising, motor shortages persist

The industrial automation industry operated under ROI-driven investment scrutiny, with buyers prioritizing PLCs, industrial robots, drives, sensors, and SCADA systems that deliver measurable productivity gains. Suppliers including Siemens, Rockwell Automation, Schneider Electric, ABB, and Mitsubishi Electric focused on scalable, software-integrated solutions, as uneven capex, integration complexity, and tariff-driven cost pressures influenced purchasing decisions.

# Pneumatic and Hydraulic Systems

System/Component Type	Estimated Lead Time (Days/Weeks)	Pricing Trend	Key Influencing Factors
Pneumatic Cylinders	6-16	Stable to Increasing	Standard products available, customization delays, regional demand variability persists
Hydraulic Pumps & Motors	20-40	Increasing	Complex assemblies, material shortages, machining capacity constraints, strong demand
Hydraulic Valves	12-24	Stable	Standardization improving availability, specialty valves constrained, electronics integration delays
Hydraulic Fittings & Tubing	4-12	Stable to Decreasing	High inventory levels, commoditized supply, logistics improvements reducing delivery times

The pneumatic and hydraulic systems industry faced procurement complexity and cost sensitivity, with demand tied to maintenance cycles and OEM backlogs. Critical components, cylinders, valves, pumps, and actuators, from Parker Hannifin, Bosch Rexroth, Festo, and Danfoss saw extended lead times, pushing buyers toward multi-sourcing, retrofit solutions, and inventory buffering to mitigate downtime risks.

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**CONCERNS**



- No Tariffs or Import Issues
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- Smart Warehousing
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# HVAC Solutions

HVAC Product/Component	Estimated Lead Time (Weeks)	Pricing Trend	Key Influencing Factors
Standard Rooftop Units (RTUs)	8-16	Increasing	Seasonal demand spikes, production variability, logistics delays, material cost inflation
Large Tonnage/Custom RTUs & Air Handlers	20-36+	Increasing	Custom engineering requirements, long component lead times, project complexity delays
Commercial Chillers	24-40+	Increasing	Large system complexity, refrigerant transitions, compressor shortages, regulatory changes
HVAC Controls & Smart Systems	6-16	Stable to Increasing	Semiconductor dependencies, smart system adoption, integration complexity, supplier variability
Core Components	4-12	Increasing	Component shortages, electronics delays, global sourcing risks, inventory imbalances

The HVAC solutions industry in Q1 2026 faced cost-sensitive procurement and regulatory-driven transitions, with buyers prioritizing heat pumps, chillers, air handling units, compressors, and smart thermostats. Manufacturers such as Daikin, Carrier, Trane, Johnson Controls, and Lennox focused on energy-efficient, low-GWP systems and retrofit solutions, as inventory corrections, pricing pressures, and compliance requirements reshaped purchasing decisions.

# Safety Products

Product Type	Estimated Lead Time (Weeks)	Pricing Trend	Key Influencing Factors
Personal Protective Equipment (PPE)	2-8	Stable	High inventory levels, commoditized supply, stable demand, efficient distribution
Steel Safety Containers	8-20	Increasing	Steel price volatility, fabrication capacity limits, logistics and freight costs rising
Smart Safety Equipment (e.g., helmets with sensors)	4-12	Increasing	Semiconductor dependency, certification requirements, smart adoption driving demand globally
Fall Protection Systems	6-16	Stable to Increasing	Safety regulations tightening, material innovation, demand growth, supply chain complexity

The safety products industry in Q1 2026 was shaped by compliance-driven procurement and risk mitigation priorities, with buyers focusing on PPE such as gloves, helmets, respirators, protective clothing, and gas detection systems. Manufacturers including Honeywell, 3M, MSA Safety, and Ansell advanced smart PPE and ergonomic designs, addressing regulatory pressure, worker safety, and operational continuity requirements.



## Driving Industrial Sustainability

- Energy-efficient operations
- Sustainable shipping practices
- Supply chain transparency
- Green sourcing

# Electrical Control Equipment

Equipment Type	Estimated Lead Time (Weeks/Months)	Pricing Trend	Key Influencing Factors
Transformers	50-120+	Increasing	Grid expansion demand, steel shortages, limited capacity, custom engineering complexity
Switchgear	40-80+	Increasing	High demand, limited manufacturing capacity, labor shortages, complex assembly requirements
Generators	36-104+	Increasing	Power demand growth, engine shortages, customization requirements, project backlog expansion
Control Panels (components)	8-24	Stable to Increasing	Component availability improving, panel customization, integration complexity, labor constraints
Industrial PCs (components)	6-20	Stable	Semiconductor recovery underway, embedded systems demand, supply normalization ongoing

The electrical control equipment industry in Q1 2026 was defined by power reliability and system modernization priorities, with buyers focusing on switchgear, circuit breakers, motor controls, relays, and transfer switches. Manufacturers including Siemens, Schneider Electric, ABB, Eaton, and Mitsubishi Electric emphasized smart, IoT-enabled systems, while retrofit demand, grid upgrades, and lead-time risks influenced sourcing strategies.



# End of Life (EOL)

## Critical Q1 2026 End-of-Life (EOL) & Migration Updates for Key Manufacturers

Manufacturer	Product Line / Software	EOL / Discontinuation Date (Q4 2025 or Near-Term Impact)	Impact on Operations	Recommended Migration Path / Successor Products
<b>Siemens</b>	SIMATIC S7-1200 (G1) Controllers	Nov 2026	Phase-out announcement (PM400). New units available until Oct 2027, then spare-parts only.	SIMATIC S7-1200 G2 (Next-gen CPUs with enhanced security)
<b>IBM</b>	QRadar SaaS Products	Apr 2026	End of Life for Cloud-Native SIEM and SOAR portions of the suite. Risk to security monitoring.	IBM Security QRadar Suite (Upgraded Cloud-Native versions)
<b>Cisco</b>	IC3000 Compute Gateway	Jul 2026	Hardware sales end; critical security vulnerability risks increase post-support.	Move to Catalyst IE3x00 series for ruggedized high-performance edge processing.
<b>Phoenix Contact</b>	COMBICON PCB Connectors (Legacy)	Jan 2027	Last-time delivery; specific pitch and screw-termination headers will be unavailable.	Switch to the optimized COMBICON series for improved assembly efficiency.
<b>Omron</b>	EM2100 Mobile Robot Appliance	Mar 2026	End of support; legacy fleet management hardware becomes obsolete and unpatchable.	Migrate to Virtual Fleet Manager for scalable, software-based robot coordination.

# End of Life (EOL)

## MRO Supplies

Product	Manufacturer	EOL	Notes
<b>SDR-75-24 Power Supply</b>	MEAN WELL	Jun 2026	Replace with HDR-100-24 or NDR-75-24
<b>1747-BA Lithium Battery</b>	Rockwell	Dec 2026	Replace with 1756-BA2 lithium battery systems
<b>TSX AEY1600 Analog Input Module</b>	Schneider Electric	Sep 2026	Upgrade to Modicon M340/M580 analog modules
<b>C200H-AD003 Analog Input</b>	OMRON	Oct 2026	Replace with NX-AD series I/O modules

## Industrial Automation Equipment

Product	Manufacturer	EOL	Notes
<b>SIMATIC S7-1200 CPU 1212C (G1)</b>	Siemens	Nov 2026	Replace with S7-1200 CPU 1212C G2 version
<b>SIMATIC S7-1200 CPU 1214C (G1)</b>	Siemens	Nov 2026	Upgrade to S7-1200 G2 series for lifecycle continuity
<b>ControlLogix 1756-L61 CPU</b>	Rockwell Automation	Dec 2026	Replace with 1756-L81E ControlLogix controllers
<b>Modicon TSX P572634M CPU</b>	Schneider Electric	Sep 2026	Migration to Modicon M580 recommended

## Pneumatic & Hydraulic Systems

Product	Manufacturer	EOL	Notes
<b>Vickers DG4V-3-2A-M-U Valve</b>	Eaton	Aug 2026	Replace with DG5V proportional valve series
<b>AVENTICS 581 Series Valve (R412007261)</b>	Emerson	Jul 2026	Upgrade to AV series smart pneumatic valves
<b>SMC SY3120-5LZD Valve</b>	SMC	Nov 2026	Replace with SY5000 series improved flow valves
<b>Parker H06 Hydraulic Power Unit</b>	Parker Hannifin	Dec 2026	Migrate to electro-hydraulic integrated systems

# End of Life (EOL)

## HVAC Solutions

Product	Manufacturer	EOL	Notes
<b>Sintesis RTAF Chiller (R-410A models)</b>	Trane	Jan 2027	Replace with R-454B low-GWP chillers
<b>AquaEdge 19XR Chiller</b>	Carrier	Dec 2026	Upgrade to next-gen low-emission chillers
<b>Metasys NAE55 Controller</b>	Johnson Controls	Oct 2026	Replace with Metasys SNC series controllers
<b>TAC Xenta 401 Controller</b>	Schneider Electric	Jan 2026	Migrate to EcoStruxure Building Operation

## Safety Products

Product	Manufacturer	EOL	Notes
<b>Unisort V IWD 2.0 Sortation System</b>	Honeywell	Feb 2026	Replace with next-generation sortation platforms
<b>AccuPass MDR710 Controller</b>	Honeywell	Mar 2026	Upgrade to newer MDR zone control systems
<b>AccuZone MDR710 Controller</b>	Honeywell	Mar 2026	Replace with updated AccuZone platforms
<b>Guardmaster MSR127RP Relay</b>	Honeywell	Oct 2026	Replace with MSR100 or configurable safety relays

## Electrical Control Equipment

Product	Manufacturer	EOL	Notes
<b>SDR-120-24 Power Supply</b>	MEAN WELL	Jun 2026	Replace with HDR-150-24 or NDR series
<b>DR-75-24 Power Supply</b>	MEAN WELL	Jun 2026	Upgrade to HDR-100-24 high-efficiency PSU
<b>SIRIUS 3RT1024 Contactor (legacy variant)</b>	Siemens	Oct 2026	Replace with SIRIUS 3RT2 modernized version
<b>Square D Class 9070T Transformer (select SKUs)</b>	Schneider Electric	Aug 2026	Upgrade to energy-efficient transformer series

# EXCESS INVENTORY MARKETPLACE

## Ready to move your inventory?

- Improved Cash Flow
- Expanded Reach & Increased Visibility
- Reduced Holding Costs
- Zero Cost
- Better Warehouse Efficiency



## Getting Started is Simple:

1. Create Your Free Account on [mro.ascglobal.com](https://mro.ascglobal.com)
2. Copy Your Products into our provided "Sample File".
3. Upload Your Inventory to our website.



# Excess Inventory Solutions

## The Hidden Cost of Excess Inventory in MRO Operations

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In modern Maintenance, Repair, and Operations (MRO) environments, inventory is both a critical asset and a financial liability. While it supports uptime, excess inventory ties up capital, consumes warehouse space, and increases exposure to obsolescence.

Across industrial sectors like automation, manufacturing, energy, and electronics; companies often over-purchase components to mitigate supply disruptions. However, this strategy frequently results in surplus stock that reduces liquidity and limits operational agility.

### Key challenges include:

- **Capital inefficiency:** Idle stock restricts investment in production and growth
- **Rising storage costs:** Surplus inventory increases operational overhead
- **Obsolescence risk:** Rapid technological change reduces component value
- **Limited flexibility:** Overstocking reduces responsiveness to demand

At the same time, many industrial buyers face difficulty sourcing critical MRO components quickly and cost-effectively.

**ASC Global** bridges this gap by transforming excess inventory into a dual opportunity, enabling companies to **sell surplus stock** while giving buyers access to a **broader, ready-to-ship inventory network**.

## A Dual-Value Approach: Monetization and Sourcing Advantage

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**ASC Global's Excess Inventory Solutions** focus on maximizing value recovery while improving procurement efficiency.

### 1. Sell Your Excess Inventory: Unlock Capital and Reduce Costs

Through our global remarketing channels, companies can convert surplus MRO components into immediate financial returns while reducing operational burden.

**Key benefits:**

- Recover capital from unused inventory
- Reduce warehouse footprint and carrying costs
- Mitigate obsolescence risk through timely resale
- Streamline operations by eliminating inactive stock

This approach transforms surplus inventory into liquidity and efficiency.

**2. Access Global Inventory: Expand Supply and Reduce Lead Times**

ASC Global also provides access to a global network of excess and available inventory.

**For industrial buyers, this means:**

- Faster sourcing of hard-to-find or obsolete components
- Reduced lead times compared to traditional channels
- Cost savings through competitive secondary markets
- Increased supply chain resilience with alternative sourcing

This ensures critical components are available when needed, supporting uptime and production continuity.

**3. Inventory Optimization and Lifecycle Management**

By integrating selling and sourcing, ASC Global improves inventory performance through:

- Identification of excess or slow-moving stock
- Redistribution before value depreciation
- Better alignment with operational demand

This reduces inefficiencies while maintaining part availability.

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**Conclusion: A Smarter Inventory Ecosystem for Industrial Buyers**

Excess inventory can become a strategic advantage when effectively managed. With ASC Global, organizations can:

- Monetize surplus inventory
- Access a global pool of components
- Reduce costs and operational risks
- Strengthen supply chain agility

This dual approach gives industrial MRO buyers greater inventory control, improved sourcing flexibility, and stronger operational continuity in a volatile market.

# Product Updates

## Automation

**AI-Enabled Automation Platforms From Siemens, Rockwell, And Schneider Lead Innovation:** Automation updates highlight Siemens Digital Twin Composer and AI copilots, alongside Rockwell Automation ControlLogix PLCs and Schneider Electric EcoStruxure Automation Expert. These platforms integrate AI, simulation, and real-time control to enhance productivity and predictive maintenance.

## MRO Supplies

**Digital MRO Platforms and Smart Inventory Solutions Improve Supply Chain Visibility:** MRO supply innovation includes Grainger KeepStock inventory systems and Fastenal FASTVend vending solutions. These platforms enable automated replenishment, consumption tracking, and real-time visibility, reducing downtime while optimizing procurement efficiency across distributed maintenance operations.

## Pneumatic Systems

**Smart Pneumatic Components From SMC and Festo Enhance Efficiency Monitoring Capabilities:** Pneumatic systems are advancing with SMC Corporation SY Series valves and Festo VTEM Motion Terminal. These products integrate sensors and digital control, enabling energy optimization, leak detection, and adaptive airflow management in automated industrial environments.

## Motion Control

**High-Precision Motion Systems From Siemens, Mitsubishi, and Bosch Rexroth Expand Capabilities:** Motion control innovation includes Siemens SIMOTICS motors, Mitsubishi Electric MELSERVO-J5 servo systems, and Bosch Rexroth ctrlX DRIVE. These solutions deliver high-speed, multi-axis synchronization critical for semiconductor and advanced manufacturing.

## Automation & Robotics

**Collaborative Robots From ABB, FANUC, and Universal Robots Drive Flexible Automation:** Automation and robotics updates feature ABB GoFa cobots, FANUC CRX series, and Universal Robots UR20. These robots integrate AI vision and safety systems, enabling flexible, human-machine collaboration and rapid deployment.

## Hydraulic Systems

**Smart Hydraulic Solutions From Parker and Eaton Improve Reliability and Energy Efficiency:** Hydraulic systems are evolving with Parker Hannifin Global Vehicle Inverter (GVI) and Eaton Pro-FX predictive diagnostics. These technologies enable condition monitoring, improved fluid efficiency, and reduced downtime in heavy industrial applications.

## HVAC Solutions

**Advanced HVAC Systems From Daikin, Johnson Controls, and Honeywell Enhance Sustainability:** HVAC innovation includes Daikin VRV systems, Johnson Controls OpenBlue platform, and Honeywell Forge Energy Optimization. These solutions leverage IoT and analytics to improve energy efficiency and regulatory compliance.

## Electrical Control Equipment

**Intelligent Electrical Control Equipment from Schneider, Siemens, and ABB Supports Smart Grids:** Electrical control updates highlight Schneider Electric Masterpact MTZ breakers, Siemens SENTRON protection devices, and ABB Emax 2 circuit breakers. These products enable real-time monitoring, digital protection, and smart grid integration.

## Motors & Power Transmissions

**High-Efficiency Motors and Drives From ABB, Siemens, and WEG Improve Performance:** Motors and power transmission updates include ABB IE5 SynRM motors, Siemens SINAMICS drives, and WEG W22 motors. These solutions deliver energy savings, variable speed control, and enhanced reliability in automation-intensive operations.



# Counterfeit Detection

- Quality Control Process for Every Order
- ISO & AS Certifications
- 2 Year Warranty on All Products
- Supply Chain Transparency



# Manufacturer Updates

## Siemens

**Siemens Accelerates Industrial AI, Digital Twin, and Automation Expansion Globally:** Siemens advances industrial AI through digital twins, LOGO! 9 controllers, and 26 localized AI products, expanding automation ecosystems and partnerships with NVIDIA and Alibaba to scale intelligent manufacturing globally.

## Mitsubishi Electric

**Mitsubishi Electric Expands Factory Automation and Digital Manufacturing Solutions Portfolio:** Mitsubishi Electric strengthens e-F@ctory strategy with advanced servo systems, edge computing controllers, and digital manufacturing integration, targeting high-speed, precision-driven industries including semiconductors and automotive production.

## Schneider

**Schneider Electric Advances Software-Defined Automation and Energy Management Platforms Worldwide:** Schneider Electric enhances EcoStruxure with AI-driven analytics, software-defined automation, and sustainability solutions, enabling industrial customers to optimize energy usage, resilience, and digital transformation across operations.

## GE Vernova

**GE Vernova Expands Electrification and Grid Technologies Supporting Industrial Decarbonization Efforts:** GE Vernova accelerates grid modernization, electrification systems, and energy transition technologies, supporting industrial decarbonization and resilient power infrastructure aligned with global sustainability and electrification demand.

## Honeywell

**Honeywell Integrates AI and IoT Across Industrial and Building Solutions:** Honeywell advances Forge platform and connected solutions, integrating AI, IoT, and cybersecurity to optimize industrial performance, predictive maintenance, and smart building efficiency across global operations.

# Manufacturer Updates

## Emerson

**Emerson Strengthens Automation Portfolio With Software and Intelligent Control Systems:** Emerson expands DeltaV and Ovation platforms with AI-enabled control, software-defined automation, and advanced analytics, improving operational visibility, asset reliability, and process optimization in industrial environments.

## Bosch

**Bosch Expands Industry 4.0 Solutions With AI and Connected Manufacturing Systems:** Bosch enhances Industry 4.0 offerings through AI-enabled production systems, connected devices, and software platforms, improving manufacturing flexibility, efficiency, and real-time operational intelligence.

## Parker Hannifin

**Parker Hannifin Advances Motion And Control Technologies With Smart Systems Integration:** Parker Hannifin develops smart hydraulics and electrification solutions with integrated sensors and diagnostics, improving energy efficiency, predictive maintenance, and performance across industrial and mobile applications.

## Festo

**Festo Enhances Pneumatic And Automation Solutions With Digital And AI Capabilities:** Festo advances VTEM motion terminals and digital pneumatics, integrating AI, sensors, and adaptive control to optimize energy consumption, flexibility, and smart factory automation performance.

## Allen-Bradley

**Allen-Bradley Expands Smart Manufacturing Solutions Through Rockwell Automation Innovations:** Allen-Bradley leverages Rockwell Automation platforms to enhance PLCs, drives, and industrial software, integrating AI, digital twins, and analytics to improve productivity, connectivity, and manufacturing intelligence.

# Earnings Recap

## Automation

Automation demand remains resilient, with margin expansion outpacing revenue growth, driven by software mix, electrification trends, and sustained industrial digitization investments.

### Siemens

- Revenue: \$20.7B
- Net Income: \$3.1B
- Net profit: 15.0%
- Revenue YoY: +4.0%

### Rockwell Automation

- Revenue: \$2.105B
- Net Income: \$305M
- Net profit: 14.5%
- Revenue YoY: +12.0%

### Emerson Electric

- Revenue: \$4.35B
- Net Income: \$900M
- Net profit: 11.5%
- Revenue YoY: +20.7%

## MRO

MRO demand remains stable but volume softness persists, with pricing sustaining growth while margins diverge amid mixed industrial activity and cost pressures.

### W.W. Grainger

- Revenue: \$4.43B
- Net Income: \$430M
- Net profit: 9.7%
- Revenue YoY: +4.5%

### Fastenal

- Revenue: \$2.03B
- Net Income: \$150M
- Net profit: 7.4%
- Revenue YoY: +11.1%

### MSC Industrial

- Revenue: \$965.7M
- Net Income: \$51.8M
- Net profit: 5.4%
- Revenue YoY: +4.0%

## Pneumatics

Pneumatics demand stabilizes as industrial activity softens, with pricing resilience supporting margins while order growth moderates across automation and manufacturing sectors.

### Parker-Hannifin

- Revenue: \$5.10B
- Net Income: \$808M
- Net profit: 15.8%
- Revenue YoY: +4.0%

### SMC Corporation

- Revenue: \$5.40B
- Net Income: \$1.05B
- Net profit: 19.4%
- Revenue YoY: +1.0%

### IMI plc

- Revenue: \$1.35B
- Net Income: \$210M
- Net profit: 15.5%
- Revenue YoY: +5.0%

# Earnings Recap

## Motion Control

Motion control markets show moderate growth, supported by robotics and electrification, while cautious capital spending tempers volume expansion across industrial sectors.

### Teradyne

- Revenue: \$1.20B
- Net Income: \$211M
- Net profit: 17.6%
- Revenue YoY: +75%

### Yaskawa Electric

- Revenue: \$1.35B
- Net Income: \$120M
- Net profit: 8.9%
- Revenue YoY: +3.0%

### Mitsubishi Electric

- Revenue: \$10.0B
- Net Income: \$693M
- Net profit: 6.9%
- Revenue YoY: +102%

## Robotics

Robotics markets remain cautious with uneven demand, as automotive softness offsets AI-driven opportunities, while profitability improves through cost discipline and software integration.

### ABB

- Revenue: \$7.94B
- Net Income: \$1.10B
- Net profit: 13.9%
- Revenue YoY: +1.0%

### FANUC

- Revenue: \$1.75B
- Net Income: \$390M
- Net profit: 22.3%
- Revenue YoY: +3.0%

### KUKA

- Revenue: \$1.10B
- Net Income: \$70M
- Net profit: 6.4%
- Revenue YoY: +4.0%

## Electronic Components

Electronic components demand rebounds, driven by AI and industrial recovery, while inventory normalization and end-market volatility continue shaping uneven growth dynamics.

### Analog Devices

- Revenue: \$3.16B
- Net Income: \$1.23B
- Net profit: 38.9%
- Revenue YoY: +30%

### Texas Instruments

- Revenue: \$4.50B
- Net Income: \$1.20B
- Net profit: 26.5%
- Revenue YoY: +2%

### Murata Manufacturing

- Revenue: \$3.90B
- Net Income: \$620M
- Net profit: 15.9%
- Revenue YoY: +3%

# Earnings Recap

## HVAC Solutions

HVAC markets show mixed demand, with commercial strength offsetting residential weakness, while pricing and backlog support margins despite volume pressures globally.

### Carrier Global

- Revenue: \$4.99B
- Net Income: \$300M
- Net profit: 6.0%
- Revenue YoY: -3.1%

### Trane Technologies

- Revenue: \$5.20B
- Net Income: \$770M
- Net profit: 14.8%
- Revenue YoY: +5.5%

### Lennox International

- Revenue: \$1.05B
- Net Income: \$120M
- Net profit: 11.4%
- Revenue YoY: -2.0%

## Electrical Control Equipment

Electrical equipment demand remains strong, driven by electrification and data centers, with margin expansion supported by pricing, backlog strength, and mix improvement.

### Schneider Electric

- Revenue: \$13.1B
- Net Income: \$1.45B
- Net profit: 11.1%
- Revenue YoY: +10.7%

### Honeywell

- Revenue: \$9.0B
- Net Income: \$1.15B
- Net profit: 12.8%
- Revenue YoY: +2.0%

### Eaton

- Revenue: \$6.40B
- Net Income: \$1.05B
- Net profit: 16.4%
- Revenue YoY: +7.0%

**Cut Spend  
& Reduce  
Total Cost of  
Ownership**

- Vendor Managed Inventory
- Excess Stock Management
- EOL & Obsolescence Management
- Exclusive Pricing & Rebates
- Yearly Contracts



**Receive  
A Quote  
Today**

# Industry News

## Automotive & Marine

**Maintenance Adapts To Supply Disruptions:** Automotive and marine service operators adjusted maintenance strategies amid ongoing component shortages, increasing reliance on remanufactured engines, filtration systems, and fuel components from Bosch, Denso to maintain fleet availability and service continuity.

## Semiconductor & Technology

**Equipment Maintenance Adjusts To Restrictions:** Chip manufacturing maintenance providers diversified sourcing strategies and localized service capabilities, supporting lithography systems, inspection tools, and power semiconductors from ASML, Applied Materials while ensuring servicing continuity across regions.

## Construction

**Equipment Maintenance Demand Rises With Project Activity:** Construction firms intensified equipment servicing schedules, focusing on excavators, hydraulic systems, and power tools from Caterpillar, Komatsu to sustain machinery performance and minimize disruptions across infrastructure and commercial development projects globally.

## Energy

**Maintenance Strategies Shift Toward Grid Reliability Improvements:** Energy operators enhanced maintenance protocols across turbines, transformers, and switchgear systems from Siemens Energy, General Electric, prioritizing reliability, predictive diagnostics, and rapid response capabilities to ensure consistent energy distribution.

## Infrastructure

**Maintenance Programs Adopt Advanced Digital Asset Systems:** Infrastructure operators implemented advanced asset management platforms, deploying sensors, controllers, and monitoring systems from Honeywell, ABB, enabling real-time monitoring and improved lifecycle tracking across transportation, utilities, and energy infrastructure maintenance operations.

# Industry News



## Healthcare

**Facilities Strengthen Maintenance Protocols For Critical Equipment:** Healthcare organizations reinforced maintenance and inspection procedures for imaging systems, ventilators, and diagnostic equipment from Philips, GE HealthCare, ensuring compliance, operational reliability, and uninterrupted patient care performance.

## Consumer Packaged Goods

**Plants Enhance Maintenance For Operational Continuity:** CPG manufacturers optimized maintenance processes across packaging lines, conveyors, and automation systems from Tetra Pak, Rockwell Automation, emphasizing rapid diagnostics and reduced downtime in high-demand manufacturing environments.

## Aviation & Aerospace

**Workforce Development Initiatives Expand Globally:** Industry stakeholders launched workforce development programs supporting maintenance of engines, avionics, and structural systems from Boeing, Airbus, enhancing capabilities for increasingly complex aircraft maintenance requirements worldwide.

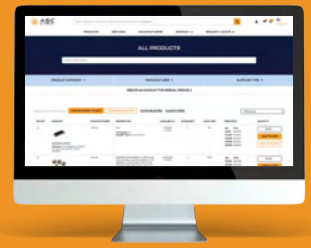
## Mining & Infrastructure

**Predictive Maintenance Expands Across Heavy Operations:** Mining and infrastructure operators accelerated predictive maintenance adoption across crushers, conveyors, and heavy equipment from Metso, Sandvik, improving asset reliability and maintenance scheduling across large-scale operations.

## Defense & Military MRO

**MRO Focuses On Advanced Systems Maintenance:** Defense organizations prioritized maintenance of radar systems, aircraft platforms, and electronic equipment from Lockheed Martin, Raytheon Technologies, strengthening readiness and supply chain coordination across military operations.

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# MARKET REPORT

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